

we know what Precious really means

# Chairman's Message

World-class precious metals refinery, SAM Precious Metals is also referred to as SPM and the company is managed by a team with more than 200 years of collective professional experience. Our vision is to fill the gaps in the precious metals industry by offering state-of-the-art refining services and related products such as bars, coins, chemicals, and other value-added products. Providing top quality products and services is the cornerstone of our mission.

Accreditations SPM has received includes product quality, management system, operations, environmental policy, and health and safety policy. We comply with statutory regulations pertaining to human rights, environmental protection, and business ethics in order to build a responsible supply chain in the Middle East and in other areas where we operate.

SPM's operations are periodically audited by third parties as per the RJC Code of Practices — an international standard for responsible business practices for the precious metals industry and DMCC

rules for risk based due diligence in the gold and precious metals supply chain. We also conduct our services while meeting the highest ethical and moral standards in accordance with responsible sourcing, AML & CFT. We believe it is our duty to increase consumer confidence and faith in responsible precious metals and their value. Our company relies heavily on consumer feedback and sales reports to further develop our products and services. Our motto is "to consider each customer as our business partner".

Over the next 10 years, we plan to establish 13 new refineries, hallmark centers, minting houses for fine gold & silver, and value-added products to satisfy growing customer needs. Due to Covid-19 restrictions that are implemented on travel, we are expecting that the project plans will be extend to 13-15 years.

Currently, we have three operational refineries, one in Dubai for gold and silver, Sharjah for silver, and Egypt for gold & silver. Sam precious metals Egypt branch is a representation of the first successful joint venture with well-known local gold traders in the region. It is also the first international refinery to venture into the lucrative Egyptian gold refinery industry. In addition, it also creates the opportunity to work with government agencies in the mining sector.





During COVID-19's lockdown and the difficulty in transportation between the different United Arab Emirates branches (Dubai-Sharjah). The board of directors and partners have decided to take the necessary improvement actions to move past these problems, so an agreement has been reached with the Dubai Development Authority for Sam precious metals – Dubai to expand the size of the refinery to approximately triple the original size of both the Dubai and Sharjah branches combined. Which is estimated to be about 65,000 feet, with a long-term contract of 10 years. Which would allow for Improvements on the new site and additional lines of production. We are expected to open up this new facility by the end of 2022 allowing us to finally merge both refineries into one.

In recent years, Gold has once again become increasingly attractive as a safe-haven asset for individuals and companies worldwide. The future of precious metals is very bright and if the current geopolitical trend continues, we expect steady growth in the source and consumption of precious metals, especially Gold.

We strongly believe that precious metals hold great promise as the commodity of the future. We look forward to becoming your first choice for Precious Metals Refining services. Sam Precious Metals is committed to providing you with the highest quality of services and the best products to support your business requirements.

#### SAMI ABU AHMAD

### Mission

- To provide a superior value proposition for our customers and stakeholders.
- To operate with the highest industry standards to produce the best quality products in a responsible manner.
- To win customers' confidence and trust by offering premium services at reasonable cost while complying with all statutory rules, regulations and market practice guidelines.
- To introduce value-added products that will enhance our competitiveness in the international market.
- To connect gold producing and consuming countries by establishing 13 branches with proper working capital worldwide with the right local and international partnerships with banks, financial institutions...

providing premium services of international standards





## Vision

To become the first choice for customers by providing premium services of international standards and by delivering the highest quality of value-added products.

# www.sampreciousmetals.com

# Accreditations & Certifications

#### **UAE-DUBAI**



ISO 9001:2015 -Internationally recognized as the world's leading quality management

standard, has been implemented by SAM Precious Metals FZ LLC to its full specification. This standard enables us to ensure that our products and services consistently meet customers' requirements in terms of product quality, customer service and delivery.



ISO 14001:2015 - By completing ISO 14001 certification SAM Precious Metals FZ LLC can

assure stakeholders that our environmental management system meets international industry-specific environmental standards.



#### ISO 45001:2018 -

Specifies requirements for an occupational health and safety (OH&S)

management system and gives guidance for its use. Sam Precious Metals FZ LLC has been independently assessed and is compliant with all the requirements.



#### ISO 10002:2014 -

Provides guidance on the process of increasing customer satisfaction and

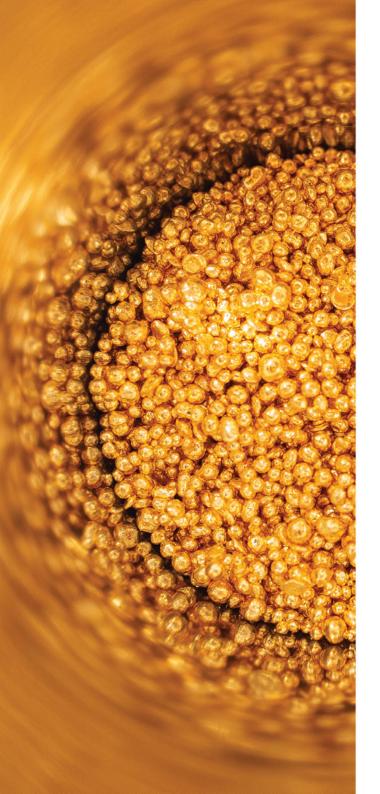
complaints handling related to products within an organization, including planning, design, operation, maintenance and improvement which has been adopted by Sam Precious Metals FZ LLC as part of quality management system.



ISO/IEC 17025:2017 - Certified by International Accreditation Services (IAS) SAM Precious Metals FZ LLC having an International standard quality assurance testing laboratory

with excellent competence, traceability and wellmaintained impartial process approach to assure the quality of products and testing results.









CE CERTIFICATION - SPM showed its committed to conform to health, safety and environmental protection

standards. The letters "CE" are an abbreviation of French phrase "Conformité Européene" which literally means "European Conformity". The CE marking is the manufacturer's declaration that the product meets the requirements of the applicable CE directives.



RESPONSIBLE JEWELLERY COUNCIL - Sam Precious Metals FZ LLC is the first

refinery in UAE to achieve

RJC-CoP (Responsible Jewellery Council "Code of Practices") certification. RJC Code of Practices is a non-profit international standard on responsible business Practices for precious metals, namely-diamonds, gold and platinum. Its members are subjected to independent audits.



#### **DUBAI GOOD DELIVERY - SAM**

Precious Metals has met all membership requirements and is approved under the Dubai Good

Delivery list for: 750-1100oz silver bar of minimum 999.0 purity and Silver grains of 2-20mm diameter of minimum 999.0 purity & packaged as per DGD rules.

#### **UAE-SHARJAH**



#### ISO 9001:2015 -

Internationally recognized as the world's leading quality management

standard and has been implemented by SAM Precious Metals FZE to its full specification. This standard enables us to ensure that our products and services consistently meet customers' requirements in terms of product quality, customer service and delivery.



ISO 14001:2015 - By completing ISO 14001 certification SAM Precious Metals FZE can

assure stakeholders that our environmental management system meets international industry-specific environmental standards.



ISO 45001:2018 - Specifies requirements for an occupational health and safety (OH&S) management

system and gives guidance for its use. Sam Precious Metals FZE has been independently assessed and is compliant with all the requirements.



#### ISO 10002:2014 -

Provides guidance on the process of increasing customer satisfaction and

complaints handling related to products within an organization, including planning, design, operation, maintenance and improvement which has been adopted by Sam Precious Metals FZE as part of quality management system.



#### **CE CERTIFICATION -**

This report is issued following the assessment and confirmation of the

documentation and implementation of the Quality System in accordance with the provisions of the quoted Conformity Assessment Module by Sam Precious Metals FZE.



#### **EGYPT**



#### ISO 9001:2015 -

Internationally recognized as the world's leading quality management system,

Sam Precious Metals has been independently assessed and certified for its full compliance with this standard's requirements. It ensures that our products and services consistently meet customers' requirements in terms of product manufacturing, quality and delivery.



ISO 14001:2015 - By completing ISO 14001 certification SAM Precious Metals can assure

stakeholders that our environmental management system meets international industry-specific environmental standards.



ISO 45001:2018 - Specifies requirements for an occupational health and safety (OH&S) management

system and gives guidance for its use. Sam Precious Metals has been independently assessed and is compliant with all the requirements.



#### ISO 10002:2014 -

Provides guidance on the process of increasing customer satisfaction and

complaints handling related to products within an organization, including planning, design, operation, maintenance and improvement which has been adopted by Sam Precious Metals as part of quality management system.



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# OUR SERVICES

SAM PRECIOUS METALS is one of the top refineries in the region and is a leader in the precious metal industry in terms of customer experience, customer service, reliability, efficiency and quality.

With two locations in UAE-Dubai (Head Office) for Gold & Silver and Sharjah (Branch) for Silver only, and one location in Egypt-Cairo (JV company) for Gold & Silver. SPM has maintained a great reputation for the highest standards of reliability in refining, testing and melting. The factory is equipped with cutting-edge technology and machinery which is operated by a highly professional and well-trained team.

Besides all types of bars, Sam Precious Metals FZ LLC is also one of the main suppliers of different types of Precious Chemicals.

the highest standards of reliability in refining, testing and melting





#### 1. REFINING

SAM Precious Metals has state of the art facility, top quality equipment operated by a professional and experienced team for refining gold and silver. We can process raw material with as low as 10% gold content (in some cases even lower) and we guarantee a 100% recovery of your gold.

For silver, we can process raw material with as low as 5% of silver content (in some cases even lower) and we guarantee a 100% recovery of your silver.

Our refining processes and end-products are of the highest international standard worldwide.

#### 2. TESTING

SAM Precious Metals has full service assaying laboratories. It is considered one of the accredited gold and silver assayers in the Middle East region.

For testing gold, SAM uses a combination of cupellation method, ICP machine, advanced xray fluorescence spectrometer and other methods for highest accuracy.

For testing silver, in addition to the above methods we are using Automatic Titrators Technique.

#### 3. MELTING

SAM Foundry has specially designed induction melting units to cover all customer needs. We have the capability to convert all types of gold good delivery bars, silver good delivery bars, and silver grains to smaller units with differing purity levels.

We can produce standard 100gm bars, Kilo bars, 3 kg bars or other bars as per any customer requirement and delivering products of levels of up to 995, 999, 9999 for gold and up to 999 & 9999 for silver, or as per customer requirements.

#### 4. DIAMOND SEPARATION

SAM Precious Metals offers bespoke diamond and gold separation services to its clients.

Equipped with a state of the art refining department dedicated to treatment of material and diamond recovery, we offer the highest quality of inspection, transparency and unmatched precision through every step of the process.

Our team specializes in using innovative techniques for diamond and gold separation. Stubborn designs can be worked loose and even the most intricately placed diamonds can be extracted from gold and silver jewelry. Our services are ideal for jewelry makers seeking maximum payoffs and quick turnaround times.

#### 5. MINTING

SAM Precious Metals produces standard minted gold and silver bars of purity of 9999 for gold and 999 or 9999 for silver.

We have state of the art minting equipment and can customize 2 and 3 - dimensional design as per customer requirements.

We produce souvenir of all types of minted bars and coins depending on our customers' requirements.

All our products are hallmarked with our trademark for quality assurance.











#### 6. BUYING/SELLING OF GOLD/ SILVER

SAM Precious Metals offers the opportunity to all our clients to buy/ sell Physical Gold and Silver products at most competitive prices. It also offers its customer 24/5 hedging services for the above commodities.

#### **Precious Metals Chemicals**

Sam Precious Metals provides different types of precious chemicals for different industry players. For inquiries please contact at info@sampreciousmetals.com

#### 7. VALUE ADDED SERVICES

SAM Precious Metals offers all their customers free training for their staff to build an advanced due diligence management system.

Kindly make an appointment for the same at compliance@sampreciousmetals.com

Additionally, we can also offer free advice related to logistics, compliance, insurance, etc. Based on your query, an appointment for the same can be fixed over a phone call.



Sam Precious Metals has the capability to produce the highest quality of casted gold and silver bars and grains and minted gold and silver bars (rectangle and oval)

Purity can be customized as per customer requirements.



#### We know what Precious really means

#### SAM GOLD CASTED BARS **AND GRAINS**

- One Kilo bars 995/ 9999
- Half Kilo bars 995/ 999/ 9999
- Quarter Kilo bars 995/ 999/ 9999
- Large bars 995+
- TT bars 999
- 100 gm bars 995/ 999/ 9999
- Grains 995/ 999/ 9999

#### **SAM GOLD MINTED BARS**

#### Rectangle 999.9 Gold Bars

- 1gm
- 2.5gm
- 5gm
- 10gm
- 1 Tola
- ½0z
- 20gm
- Oz
- 50gm
- 100gm

#### Oval 999.9 **Gold Bars**

- 2.5gm
- 5gm
- 10gm
- 1/20z
- 20gm
- Oz





1 KILO

FINE SILVER

999

MELTER ASSAULA

Sam

500.g

999

FINE SILVER

MELTER ABBATER



# SAM SILVER CASTED BARS AND GRAINS

- One Kilo bars 999/ 9999
- Half Kilo bars 999/ 9999
- Large bars 999/ 9999
- Silver grains 999/ 9999
- With different packing form

#### **SAM SILVER MINTED BARS**

#### Oval 999 Silver Bars

- ½0z
- 20gm
- Oz

#### Rectangle 999 Silver Bars

- 20gm
- Oz
- 50gm
- 100gm

# www.sampreciousmetals.com

# ACCOUNT OPENING REQUIREMENTS

To have access to our large variety of services & products, potential customers must open an account with us. The requirements are as follows:

#### 1. Company Registration Documents

- Memorandum of Association (and necessary amendments, if any)
- Articles of Incorporation
- Certificate of Incorporation/ Shares
  Certificate
- Valid Trade License Remaining validity of at least 3 months to expiration

# Passport Copy and Visa page of the following:

- Beneficial Owners / Shareholders
- Authorized Signatory(ies)
- Person(s) who will operate the account

#### 4. Board Resolution

- Intention to open an account and the purpose for opening the account
- List of authorized persons who will operate the account

## Latest Utility Bill or Tenancy Contract of the following:

- Registered Address (as per the trade license)
- Office/ Principal Address (primary address where the business activity is performed)
- Each beneficial owners/directors/ signatories of the company
- 6. Authorization letter for people who are authorized by the company to communicate with the refinery for any services or to give any instructions of pick up/ delivery of the metal



- 7. Undertakings acknowledging the receipt and compliance of the following:
  - A. OECD Due diligence Guidance for responsible sourcing of minerals from conflict-affected and high risk-areas
  - B. RJC Code of practice
  - C. DMCC Rules for Risk Based Due Diligence in the Gold & Precious Metals Supply Chain
  - D. LBMA Responsible Gold Guidance

- E. SAM Supply Chain Policy
- F. SAM AML-CFT Policy
- 8. Duly Completed Account Opening Form
- 9. Duly Completed Supply Chain Questionnaire
- 10. VAT Registration Certificate/ TRN Number

Kindly send the scanned copies of the required documents to **compliance@sampreciousmetals.com** for the initial assessment.

For further assistance and clarification, please contact the Compliance Department by phone at +971 4 874 8668 or by email at compliance@sampreciousmetals.com.



#### **Head Office Contact Details**

Tel: +971 4 874 8668 / P.O.Box 485028, Dubai, UAE. email: info@sampreciousmetals.com









